

MORGAN VONWILLER
ITALIA

COMPANY PROFILE

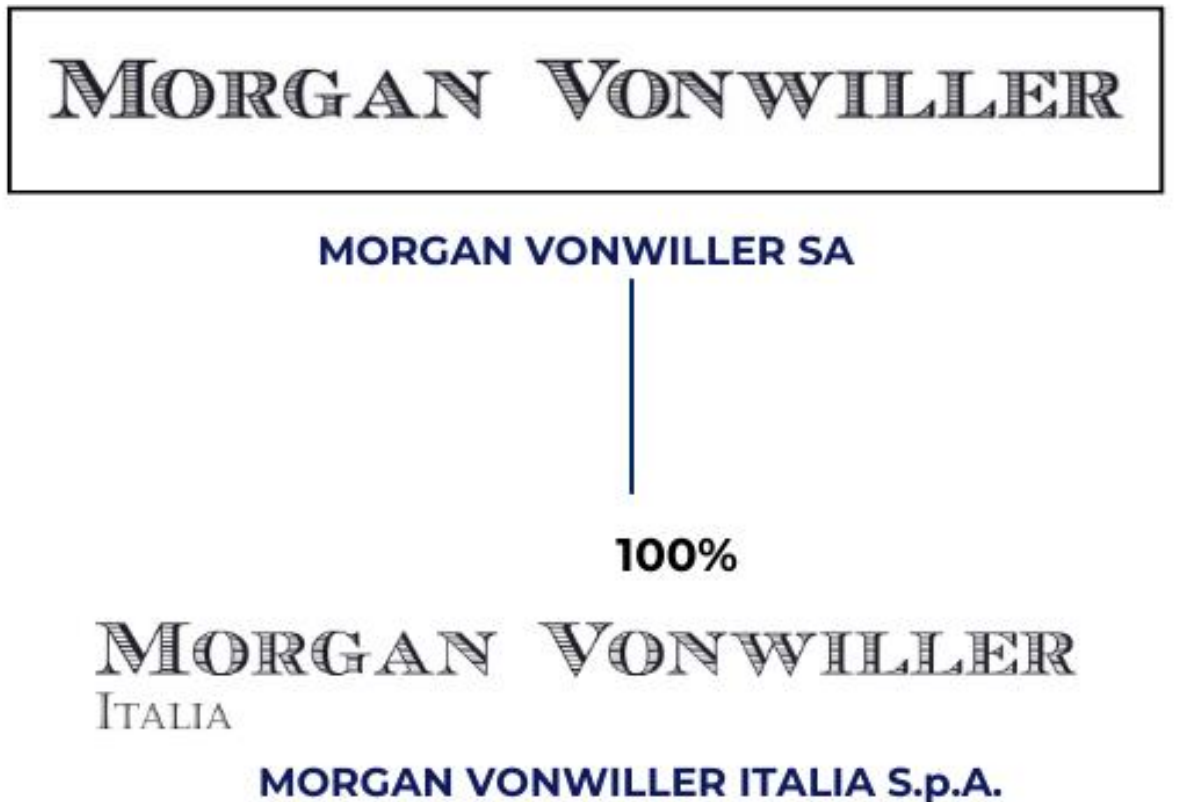
ABOUT US

We are a **consulting & financial advisor** based in Milan. Our mission is to satisfy stakeholders by achieving financial performances in line with the goals established and shared from the beginning, working day by day to improve the economic-financial position of our clients.

We are a **structured, professional, and dynamic organization**. Our team consists not only of experienced experts in their fields but also of young, talented, creative individuals ready to make their mark in the industry.

Our vision is to become a trusted partner for individuals and companies, offering high-quality financial consulting and tailor-made solutions to help clients achieve their financial goals.

We are committed to being recognized for the excellence of our services, integrity, and contribution to economic growth.



OUR SERVICES

BUSINESS PLANS

In order to analyze the future business performance and/or submit a financing request, we offer consulting services for the preparation and updating of **business plans**.

STRUCTURING OF FINANCING OPERATIONS

We support our clients and partners in **structuring financing operations** both through banking channels and investment funds.

RATING ANALYSIS

Before closing the financial year we prepare **rating analysis** in order to improve the client's company presentation to third parties.

PROSPECTUSES

Financial advisors in IPOs and preparation of **Prospectuses** in support of already listed companies.

ADIVOSRY DURING COMPANY FOUNDATION PHASE

Accurate evaluation of business needs to suggest the **ideal legal structure**, ensuring the best choice from an economic, tax, and legal perspective.

IN EVIDENCE

The main service offered by Morgan Vonwiller Italia consists of **building financial business plans**, for which the following analyses are conducted:

SECTOR ANALYSIS

Macroeconomic and industry analysis to understand historical trends and future perspectives in order to identify potential threats or opportunities.

PREPARATION OF BUSINESS PLAN

Preparation of a **five-year plan** including the main accounting statements and accompanied by a bank rating analysis. This is a fundamental tool for both internal management control and as documentation to support financing requests.

SENSITIVITY ANALYSIS

Changes in the business plan resulting from **changes in exogenous and endogenous variables**. Used as stress tests to evaluate the resilience of the business.

FEASIBILITY ANALYSIS OF A PROJECT

Evaluation of the feasibility and profitability of a project through the use of financial models such as Net Present Value (NPV), Internal Rate of Return (IRR), and Discounted Cash Flow (DCF).

HOW CAN WE ASSIST YOU

SUPPORT IN FINANCING

- **Opportunity analysis:** we identify the best available funding sources (loans, grants, investments).
 - **Documentation preparation:** we create detailed business plans to present projects to potential investors or financial institutions.
 - **Networking:** we leverage our network of contacts to facilitate connections with funders and strategic partners.
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COMPANY EVALUATION

- **Valuation methods:** we use DCF (Discounted Cash Flow) method to determine the present value of the company by analyzing future cash flows and the discount rate.
- **Competitive analysis:** we conduct a thorough market and competitive analysis to provide context for the valuation.
- **Reporting and recommendations:** we provide detailed reports with strategic recommendations to enhance the company's value.

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